Total Responses: 33. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

Market	Higher	Lower	Same	Net*	US Net
Transportation (e.g., transit, rail, airport)	56%	0%	44%	56%	42%
Water/Sewer	44%	0%	56%	44%	38%
Bridge/Highway	42%	8%	50%	33%	42%
Other	25%	0%	75%	25%	10%
Manufacturing	33%	11%	56%	22%	14%
K-12 School	37%	16%	47%	21%	16%
Federal (e.g., VA, GSA, USACE, NAVFAC)	32%	11%	58%	21%	37%
Higher Education	32%	16%	53%	16%	16%
Hospital	31%	19%	50%	13%	23%
Public Building	26%	16%	58%	11%	23%
Data Center	15%	8%	77%	8%	12%
Other Healthcare	19%	19%	63%	0%	28%
Multifamily Residential	25%	25%	50%	0%	1%
Power	8%	8%	83%	0%	28%
Lodging	14%	14%	71%	0%	-4%
Warehouse	17%	22%	61%	-6%	10%

P1Ce53 Tm[-4]-17 (%)TJ0.006 Tc 0.006 Tw 9.98822. 9c 0660E5P%-9641-4%

Chart 1

Category	Value
Total Increase	76%
Increase of 1-10%	58%
Increase of 11-25%	18%
Increase of more than 25%	0%
Total Decrease	0%
Decrease of 1-10%	0%
Decrease of 11-25%	0%
Decrease of more than 25%	0%
No change	24%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Chart 2

Category	Value
We are having a hard time filling some or all positions	78%
We are having no difficulty filling any positions	13%
We have no openings for positions	9%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Chart 3

Category	Value
It will continue to be hard to hire	36%
It will become harder to hire	9%
No change	27%
It will become easier to hire	24%
It will continue to be easy to hire	3%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Category	Value
Rising costs (for construction, financing, insurance, etc.)	54%
Delay in likely completion date	4%
Reduced funding available	0%
Reduced demand for completed projects	8%
Don't know	29%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

	64%
	27%
Not yet, but plan to in 2023	6%
Don't know	3%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

$50 million or under	53%
$50.1 milllion - $500 million	34%
Over $500 million	13%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

1-19	15%
20-99	48%
100-499	15%
500 or more	21%

0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%