## 2022 Construction Outlook Virginia Survey Results

Total Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

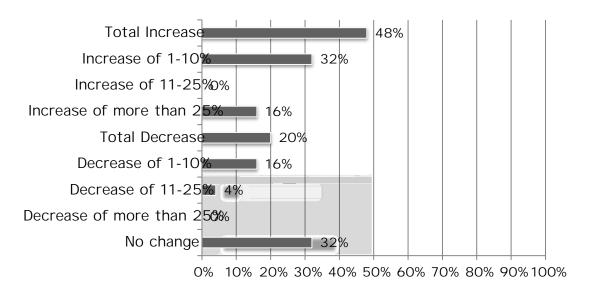
1. Compared to 2021 you expect the available dollar value of projects you compet2 to be 202 higher/lower/about themse (answer for all market areas in which your business operates):

Responses25

Market					Higher	Lower	Same	Net*	US Net
Bridge/Highway					79%	7%	14%	71%	57%
Transportation					67%	8%	25%	58%	51%
Water/Sewer					64%	0%	36%	64%	50%
Manufacturing					63%	11%	26%	53%	27%
Multifamily Reside	ential				63%	6%	31%	56%	32%
Data Center					62%	0%	38%	62%	31%
Warehouse					56%	11%	33%	44%	41%
Other Healthcare	(e.g., clinic, test	ing or	screening	facility	, <b>5</b> n5e%dica	l 15a 186)	41%	50%	41%
Power					50%	7%	43%	43%	35%
Lodging					47%	20%1	9%		
		30%	30%	40%	0%	-8%			

\*Net

2. Whatpercentchangedo you expect in yohoradcount in 2022esponses25



3. How would you describe your current situation in filling salaried and hourly craft positions? Responses25

4. Do you expect any changes in the availability of the salaried personnel over the coming 12 months? Responses 25

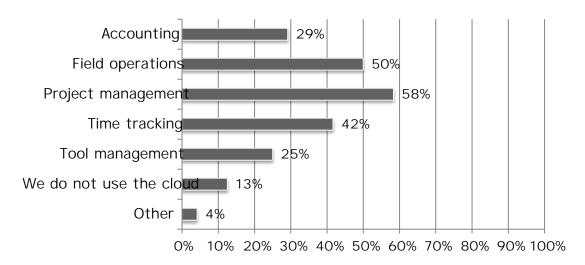
7.	How	has y	our '	firm	responde	d to	schopily	issues	, if any	? (mark all	that	<b>Replyo</b> ns	es25
8.													

9.	If projects were postponed or canceled, what	t was	the	maRre	espan	<b>68</b> 8	3				
		l	l l	ı				I	I '		
10.	When do you expect your firm s volume of but Responses25	ısines	s will	l retu	ırn to	its	norm	al lev	/el re	lative	e to one

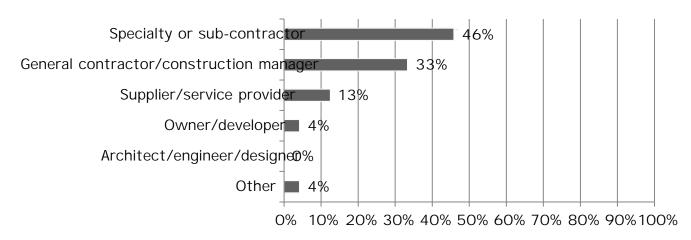
11. What are your biggest concerns f2%r 2/m2ark all that applysponses25

12. What challenges, if any, do you see regarB42.

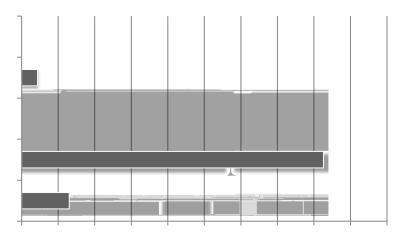
17. Does your firm use clamosted technology in any of the following ways (mark all that apply)? Responses24



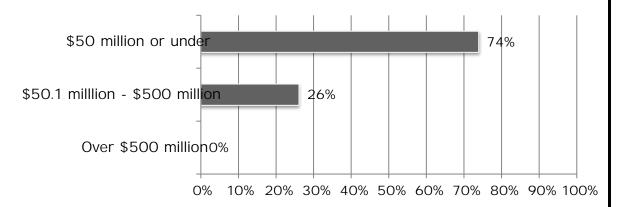
18. What best describes your?fResponse24



19. When you selferform construction work, do you operate as a union contraptorshop in contractor Responses 23



## 20.Estimate the total dollar amount of work your firm perform@esp20623



## 21. How many total employees does your firm employ at all of its locations 24 Responses:

