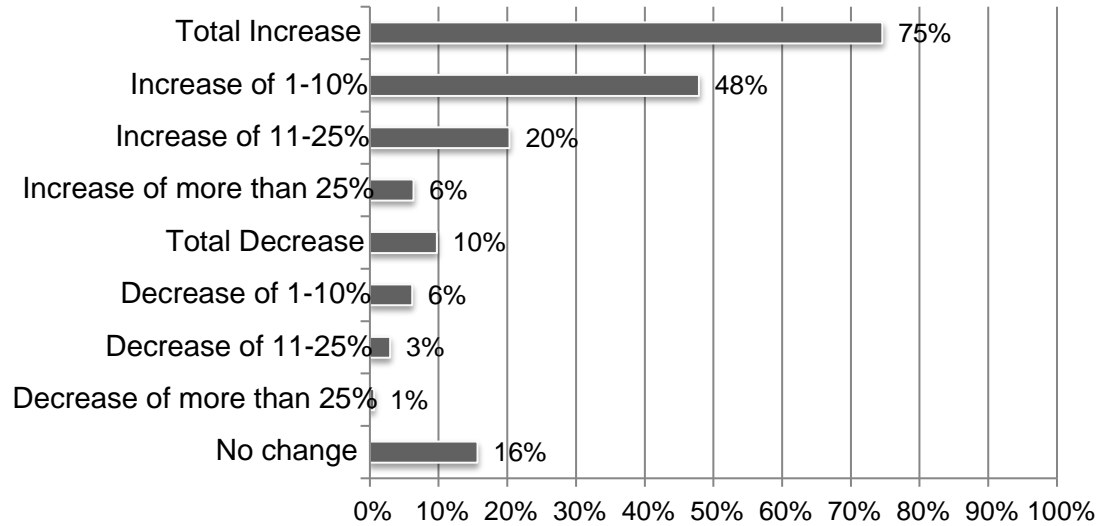


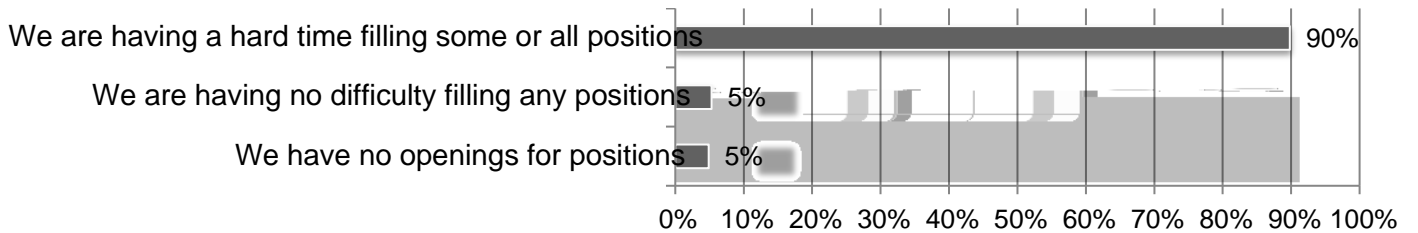
2022 Construction Outlook Open Shop Survey Results

Total Responses: 473. Responses varied for some questions. Percentages are based on responses to eh

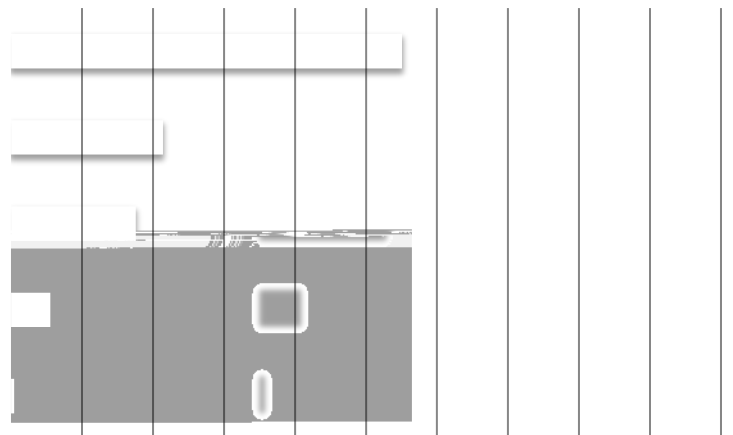
2. What percent changed do you expect in you headcount in 2022 Responses 472



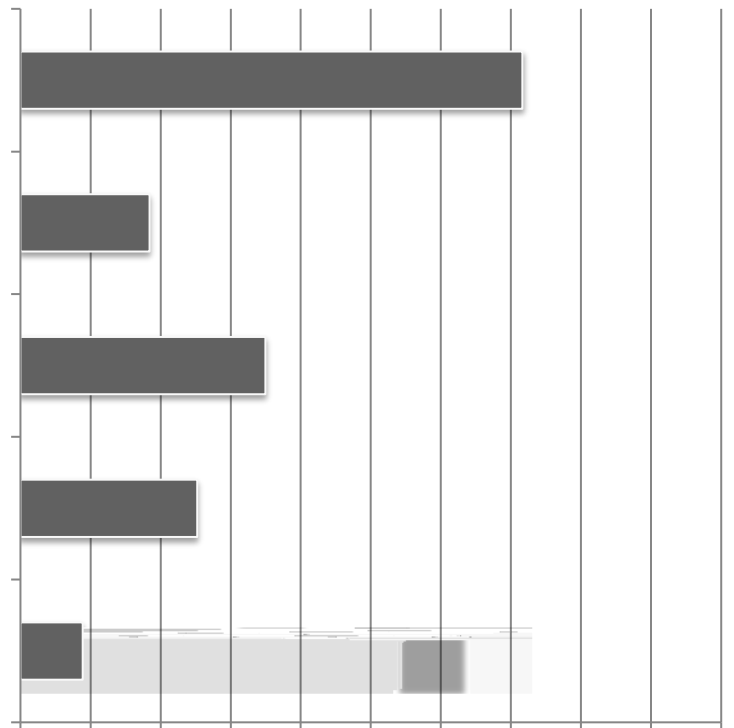
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses 471



4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses 472

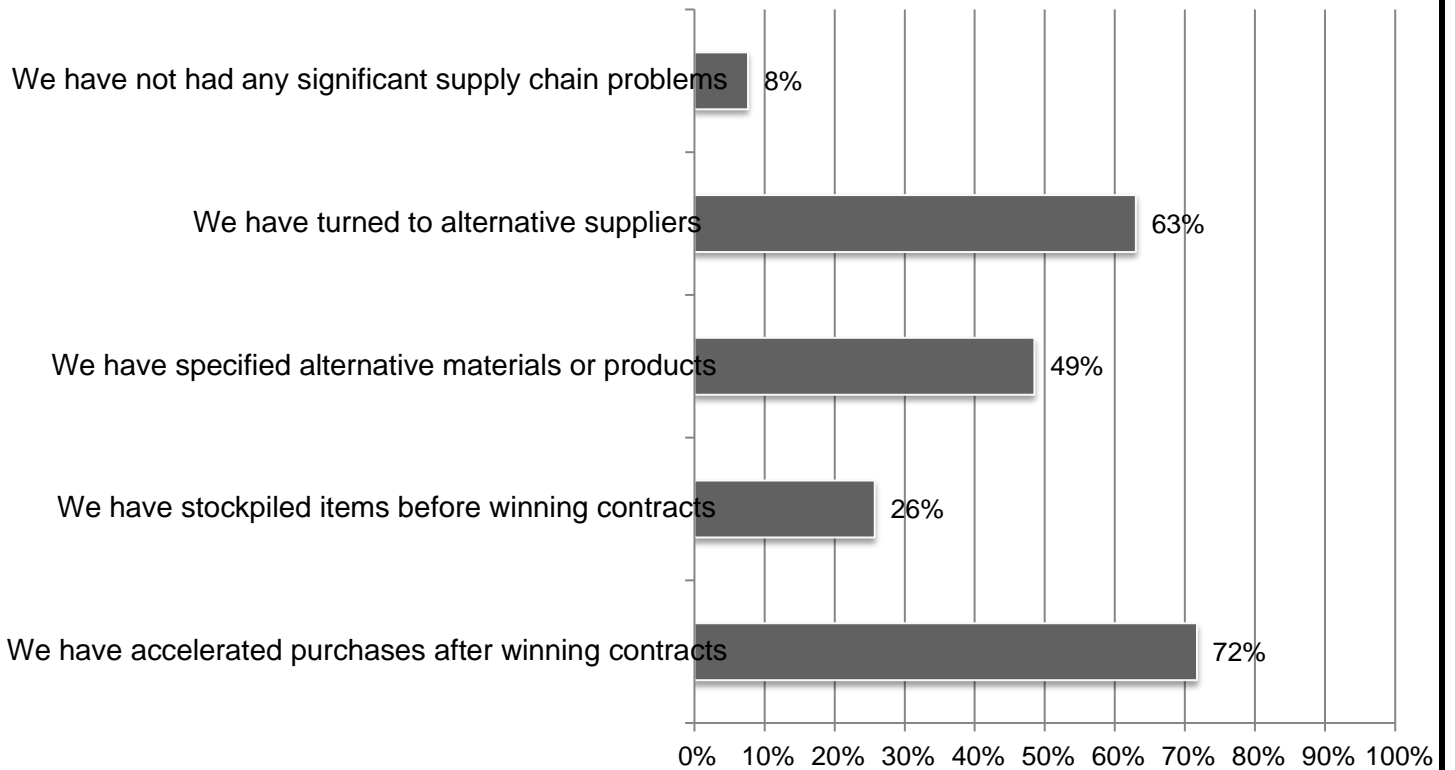


5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 472

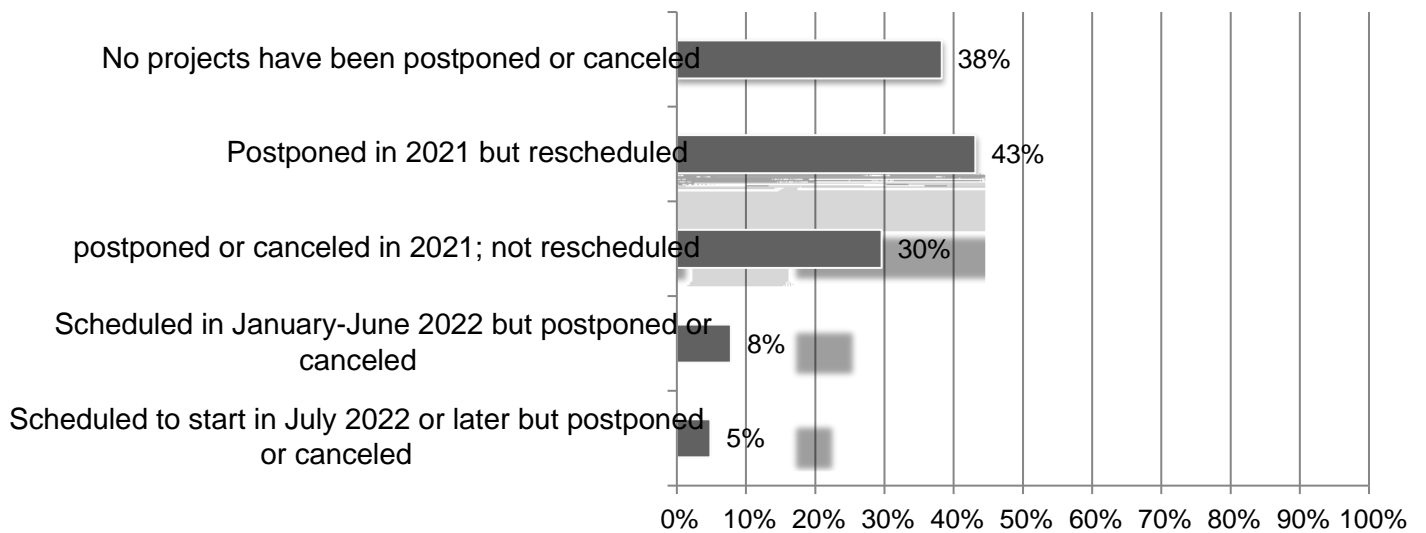


6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 473

7. How has your firm responded to supply chain issues, if any? (mark all that apply) Responses 470



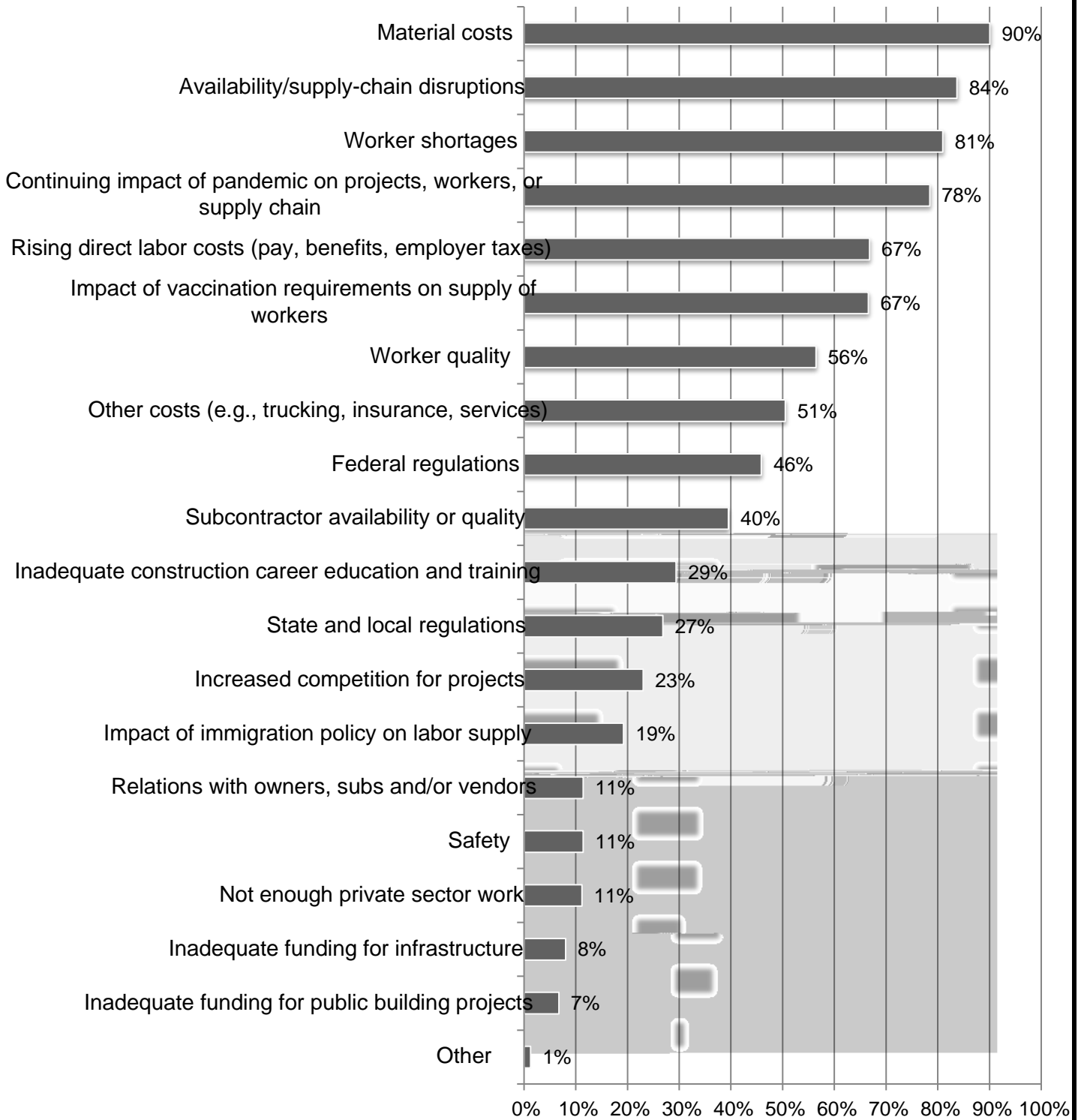
8. Did an owner postpone or cancel any projects that were scheduled to start in 2022? (mark all that apply) Responses 473



9. If projects were postponed or canceled, what was the main reason? Responses 291

10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses 473

11. What are your biggest concerns for 2022 (mark all that apply) Responses: 473

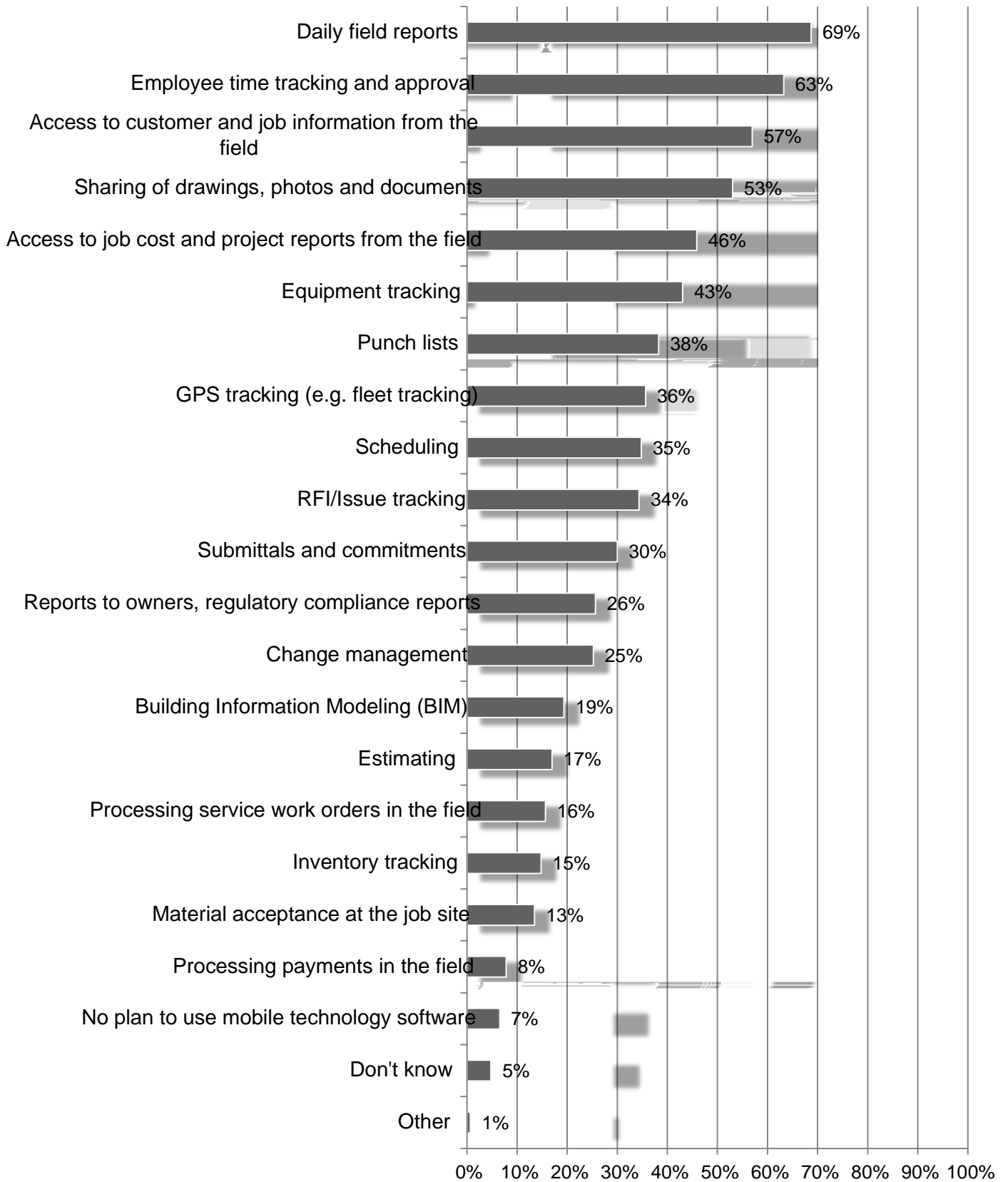


12. What challenges, if any, do you see regarding the safety and health of your firm's workforce (all that apply)? Responses: 436

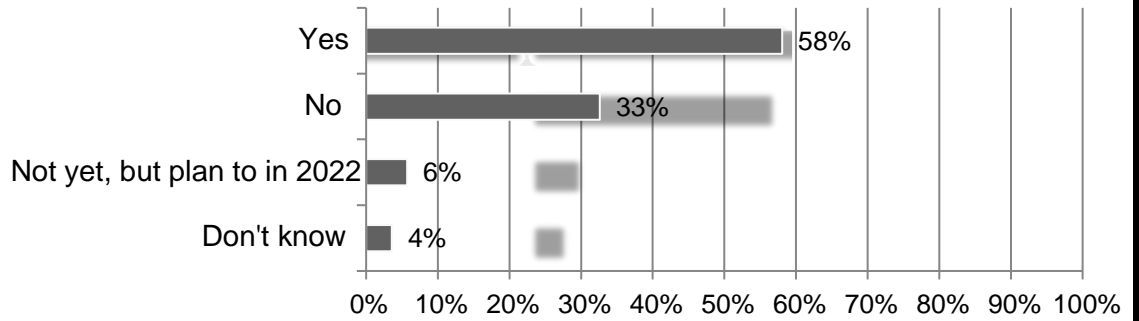
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 464

	Increase	Decrease	No change
Document management software	31%	1%	68%
Project management software	30%	2%	68%
Estimating software	29%	1%	70%
Fleet tracking/management software	27%	2%	72%
Human resources (HR) software	26%	1%	73%
Scheduling software	24%	1%	75%
Accounting software	24%	1%	75%
Tool/asset management/tracking	23%	2%	75%
Client relationship management (CRM) software	20%	2%	78%
Payroll software	19%	1%	80%
Building Information Modeling (BIM)	17%	1%	82%
Project collaboration software	16%	1%	83%
Service management software	12%	1%	87%
Subcontractor bid management/ITB software	11%	1%	88%
Prequalification software	8%	1%	91%

14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 460



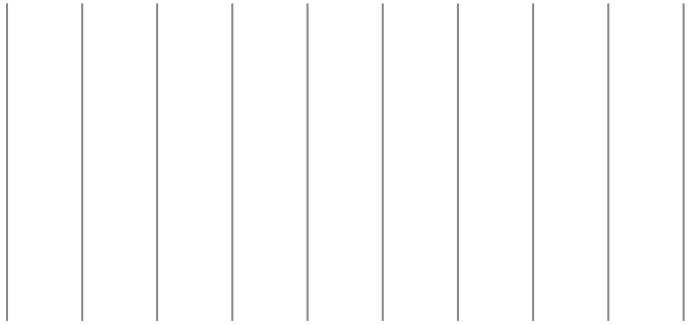
15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 472



16. What are your biggest IT challenges (mark all that apply)? Responses: 466



20. Estimate the total dollar amount of work your firm performed in 2022 Responses 468



21. How many total employees does your firm employ at all its locations? Responses 469

