

Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):

Responses 22

Market	Higher	Lower	Same	Net*	US Net
Water/Sewer	81%	0%	19%	81%	50%
Manufacturing	67%	6%	28%	61%	27%
Hospital	63%	11%	26%	53%	38%
Other Healthcare (e.g., clinic, testing or screening facility, medical office)	63%	5%	32%	58%	41%
Transportation	62%	0%	38%	62%	51%
K-12 School	58%	0%	42%	58%	19%
Higher Education	50%	22%	28%	28%	16%
Bridge/Highway	50%	0%	50%	50%	57%
Warehouse	50%	6%	44%	44%	41%
Public Building	38%	6%	56%	31%	20%
Power	35%	12%	53%	24%	35%
Multifamily Residential	31%	13%	56%	19%	32%
Federal (e.g., VA, GSA, USACE, NAVFAC)	27%	7%	67%	20%	37%
Retail	27%	13%	60%	13%	-8%
Lodging	15%	0%	85%	15%	6%
Private Office	13%	20%	67%	-7%	-8%
Data Center	13%	0%	87%	13%	31%

\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

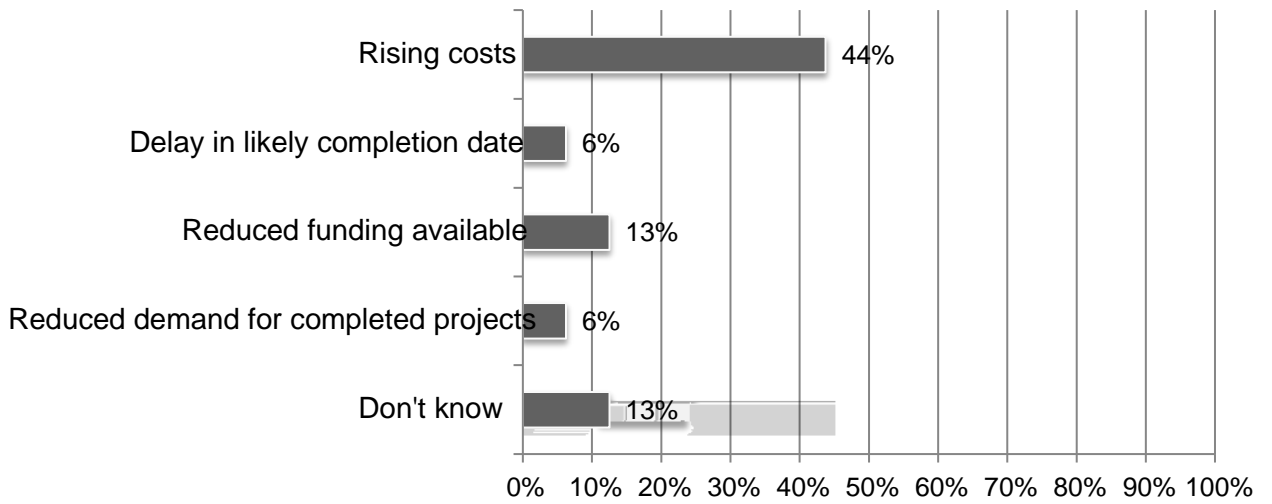
2. What percent change do you expect in your headcount in 2022

5. Did your firm increase or decrease pay or benefits in 2021 (mark all that apply) Responses 22

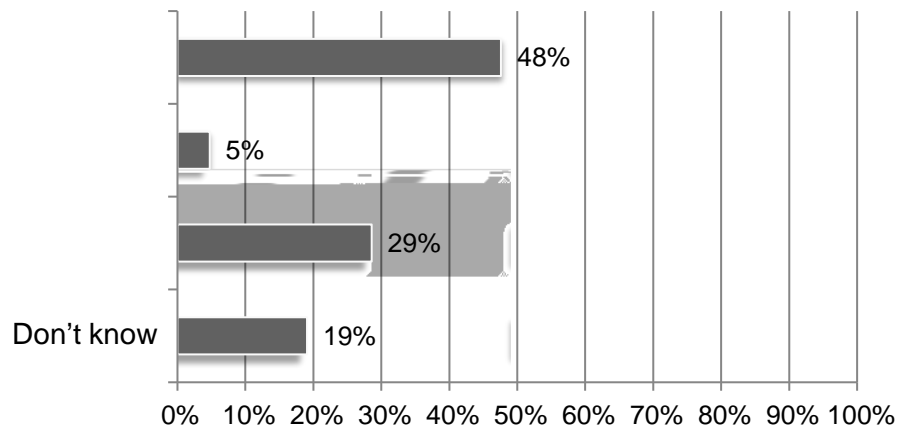
6.



9. If projects were postponed or canceled, what was the main reason? Responses 16



10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses 21







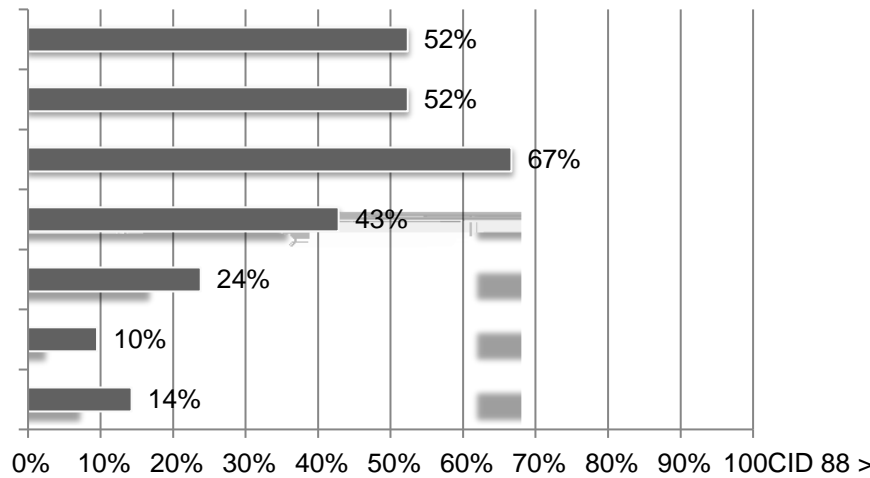






17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 21



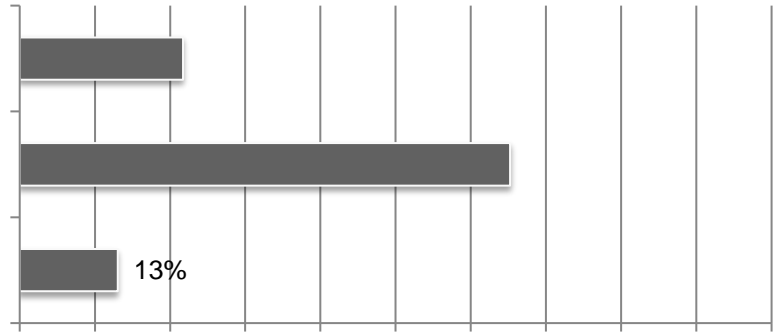
18. What best describes your firm?

Responses: 24

19. When you self-perform construction work, do you operate as a union contractor or open-shop contractor?

Responses: 22

20. Estimate the total dollar amount of work your firm performed in 2022 Responses: 23



21. How many total employees does your firm employ at all of its locations? Responses: 25

