

2022 Construction Outlook California Survey Results

Total Responses: 63. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower. (u) 8.8 (l) 80.6 (v) 9.9 (n) 0.4 (o) 82.8 (d) 1.4 (i) 2.9 (a) 0.9 (r) 7.7 (v) 9.3

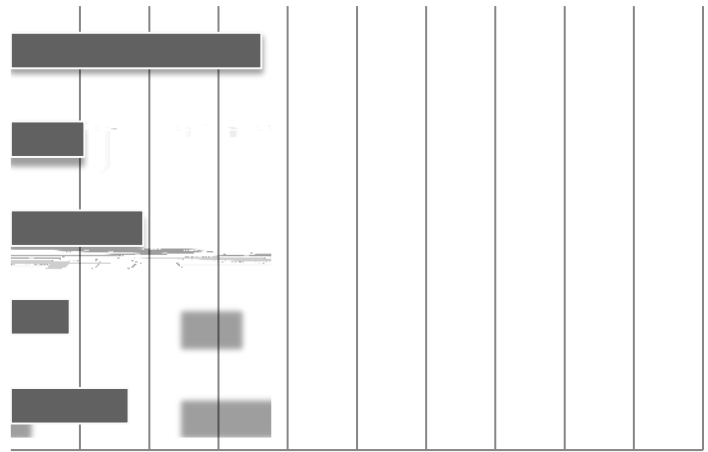
Responses: 61

Market	Higher	Lower	Same	Net*	US Net
Bridge/H/r					

7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 59

8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply)

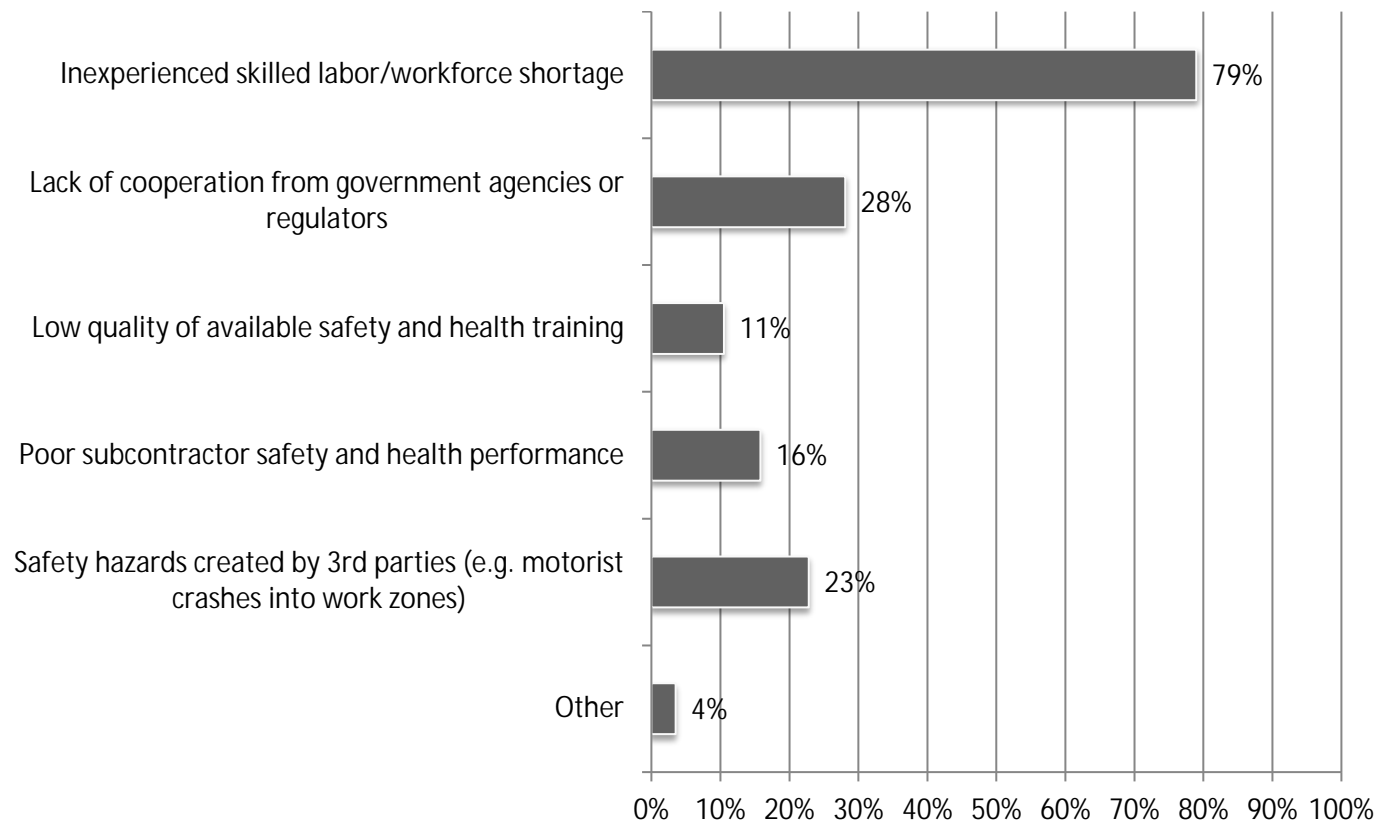
9. If projects were postponed or canceled, what was the main reason? Responses: 43



10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 62

11. What are your biggest concerns for 2022? (mark all that apply)

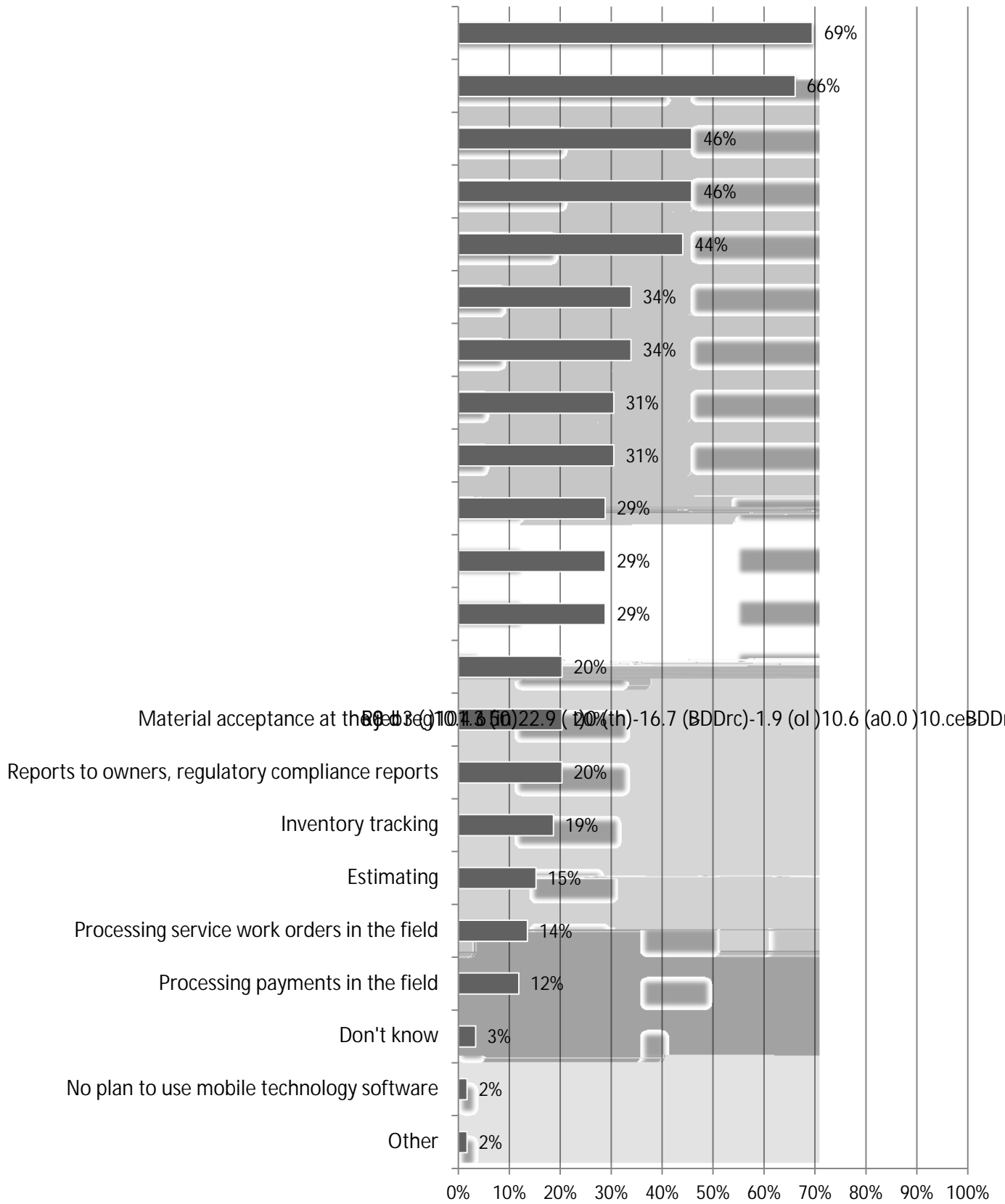
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 57



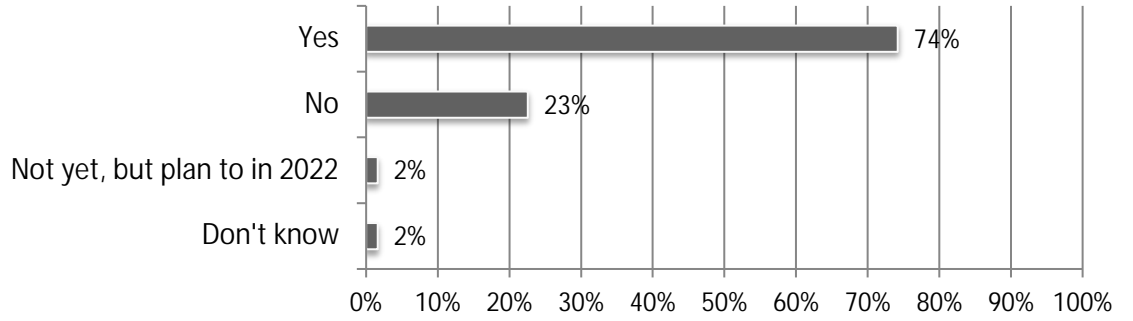
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 61

	Increase	Decrease	No change
Project management software	43%	0%	57%
Document management software	40%	2%	58%
Client relationship management (CRM) software	36%	2%	62%
Project collaboration software	27%	4%	69%
Estimating software	27%	2%	71%
Scheduling software	27%	4%	70%
Tool/asset management/tracking	26%	2%	72%
Building Information Modeling (BIM)	24%	2%	75%
Human resources (HR) software	23%	2%	75%
Accounting software	22%	3%	75%
Fleet tracking/management software	18%	4%	79%
Payroll software	18%	4%	79%
Subcontractor bid management/ITB software	15%	2%	83%
Service management software	14%	2%	84%
Prequalification software	13%	4%	83%

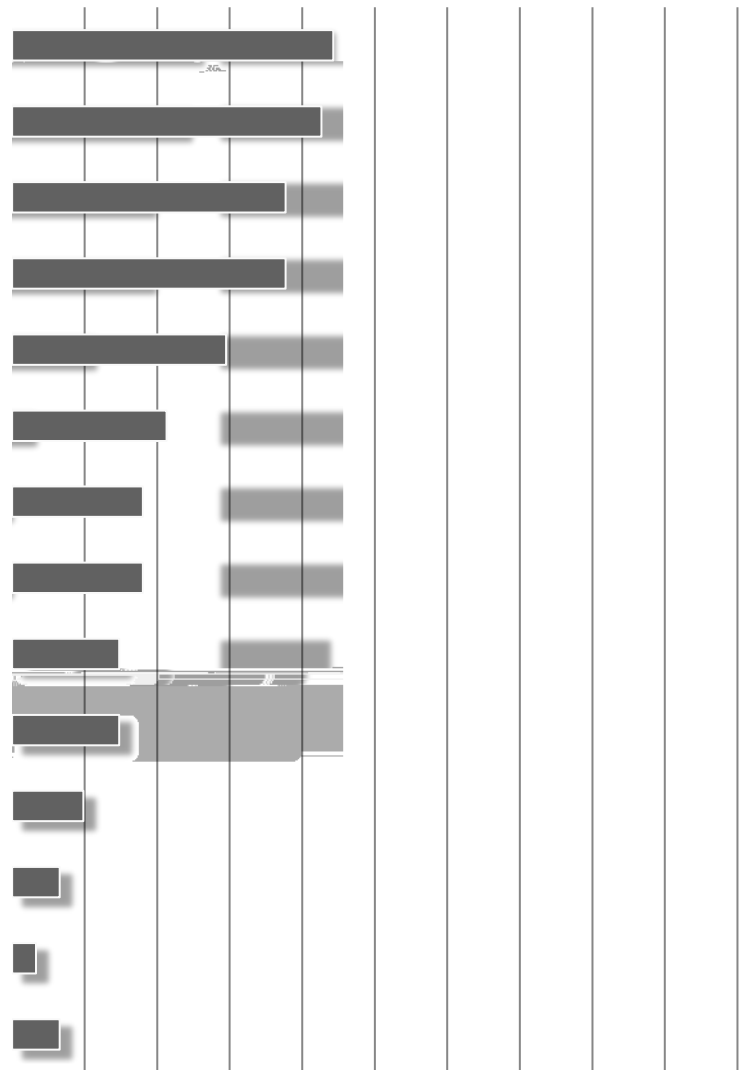
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 59



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 62

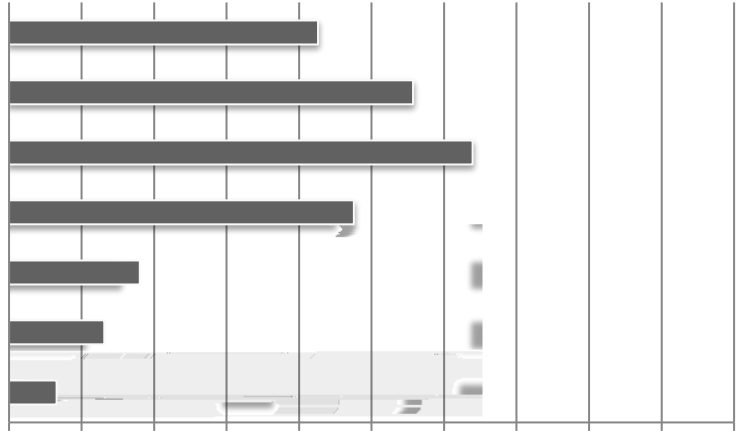


16. What are your biggest IT challenges (mark all that apply)? Responses: 61



17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

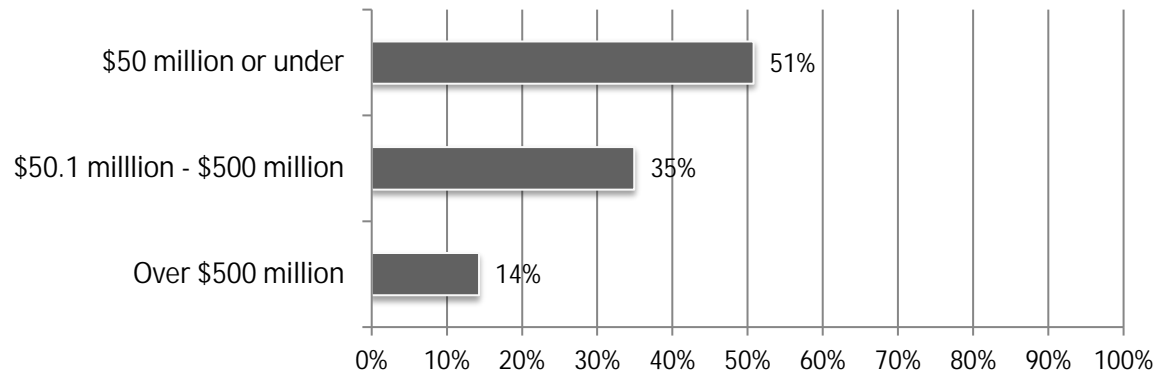
Responses: 61



18. What best describes your firm? Responses: 62

19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?
Responses: 61

20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 63



21. How many total employees does your firm employ at all of its locations? Responses: 63

