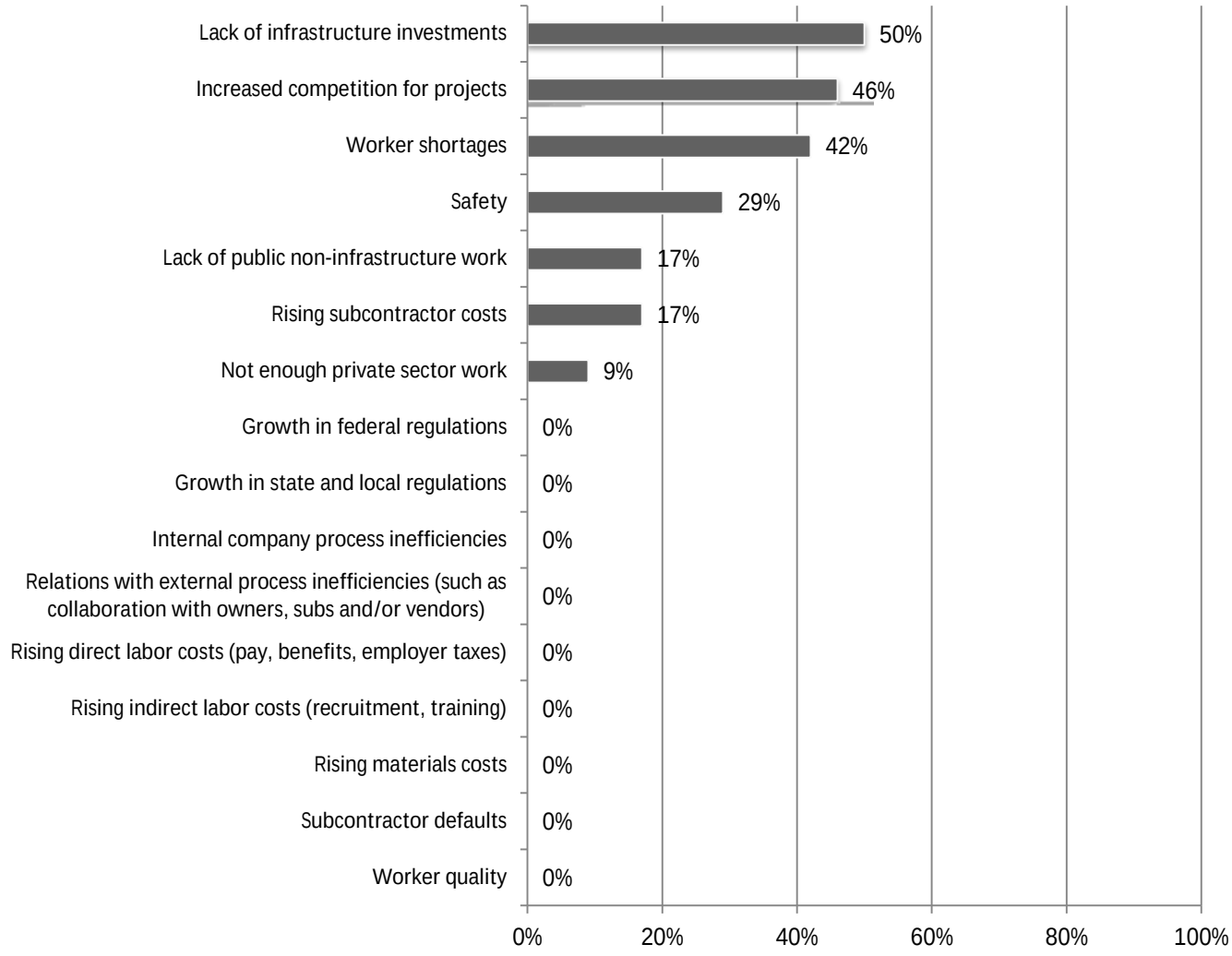
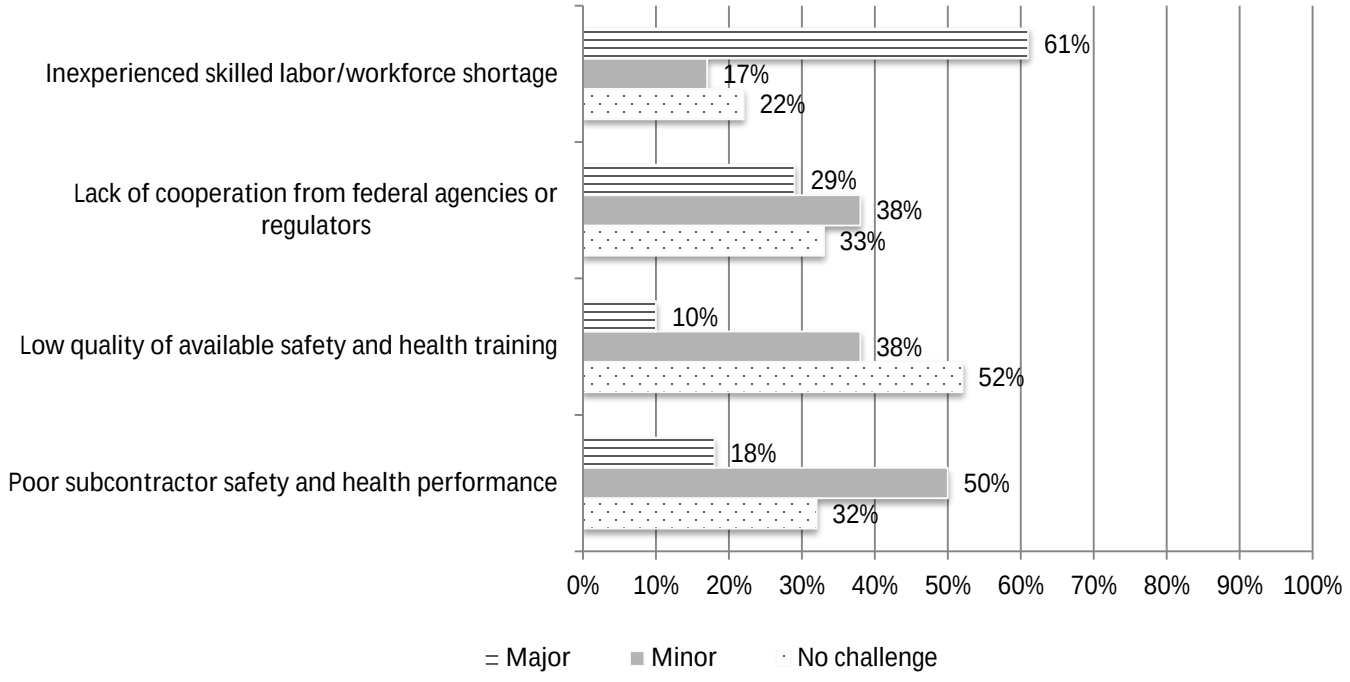
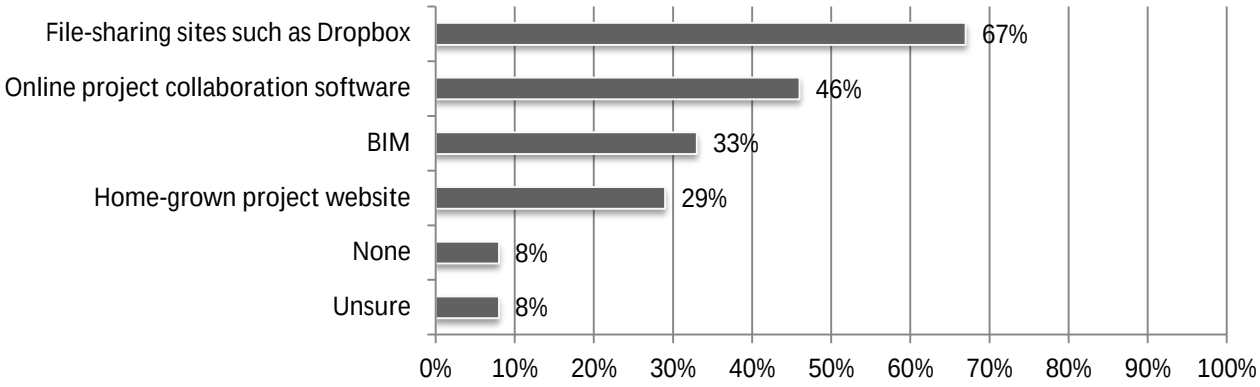
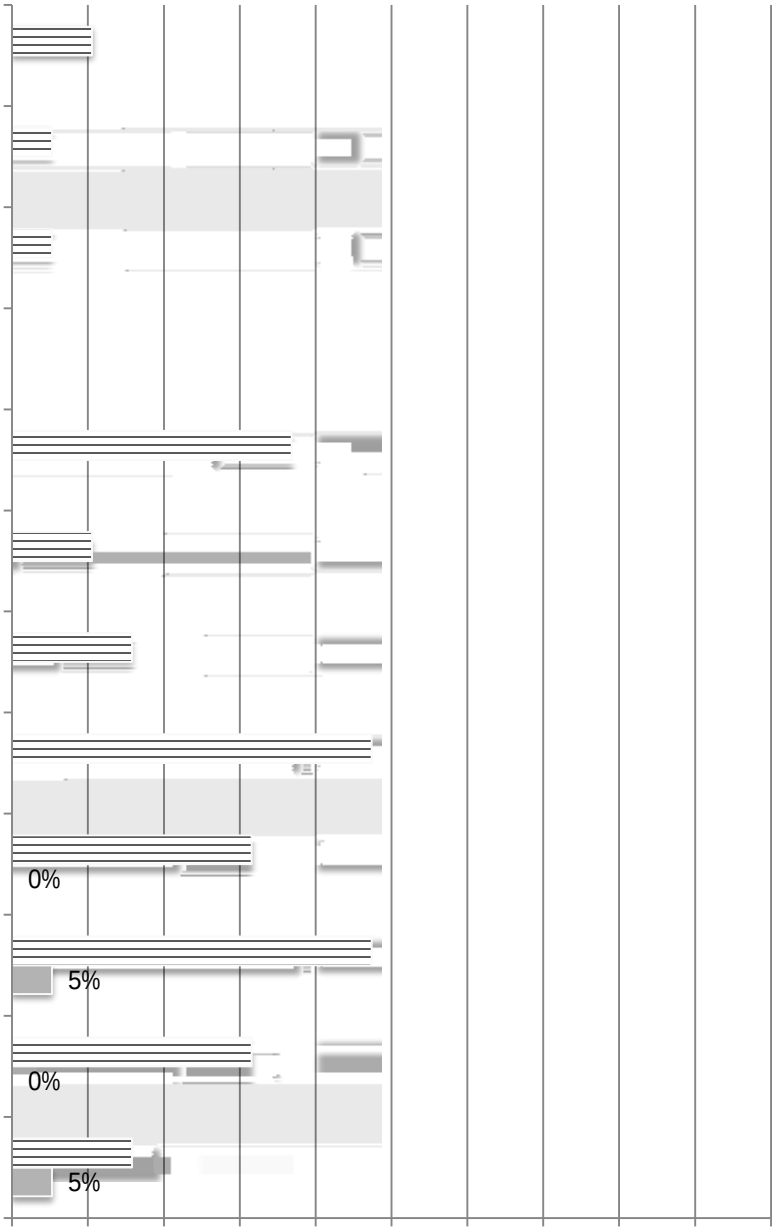
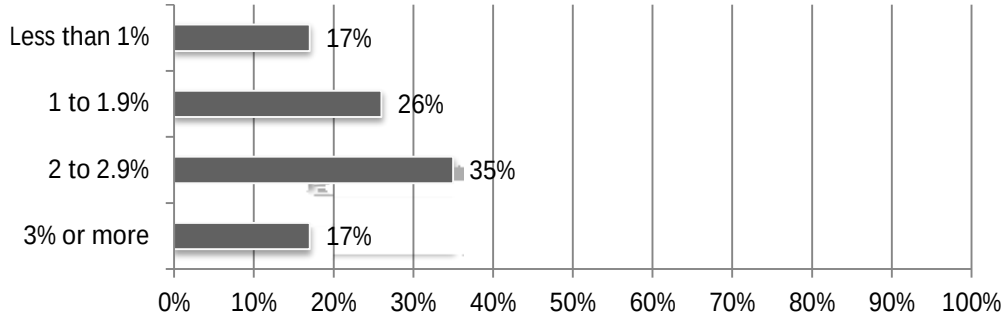
**Net eljʣală diffeℕence beűǿeen nʣzmbeℕ 2f áHigheℕé and áL2ǿeℕé ℕeăLJ2năeă aă LJeℕcenű 2f ű2űalΦ*

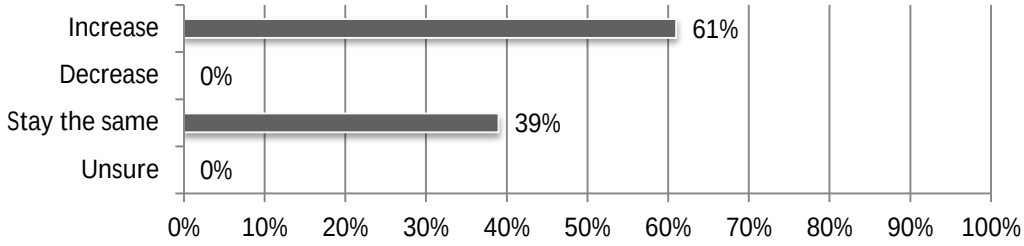

Lack of infrastructure investments
50%
Increased competition for projects
46%
Worker shortages
42%
Safety
29%
Lack of public non-infrastructure work
17%
Rising subcontractor costs
17%
Not enough private sector work
9%
Growth in federal regulations
0%
Growth in state and local regulations
0%
Internal company process inefficiencies
0%
Relations with external process inefficiencies (such as collaboration with owners, subs and/or vendors)
0%
Rising direct labor costs (pay, benefits, employer taxes)
0%
Rising indirect labor costs (recruitment, training)
0%
Rising materials costs
0%
Subcontractor defaults
0%
Worker quality
0%
0%
20%
40%
60%
80%
100%


Inexperienced skilled labor/workforce shortage
61%
17%
22%
Lack of cooperation from federal agencies or regulators
29%
38%
33%
Low quality of available safety and health training
10%
38%
52%
Poor subcontractor safety and health performance
18%
50%
32%
0%
10%
20%
30%
40%
50%
60%
70%
80%
90%
100%
Major
Minor
No challenge

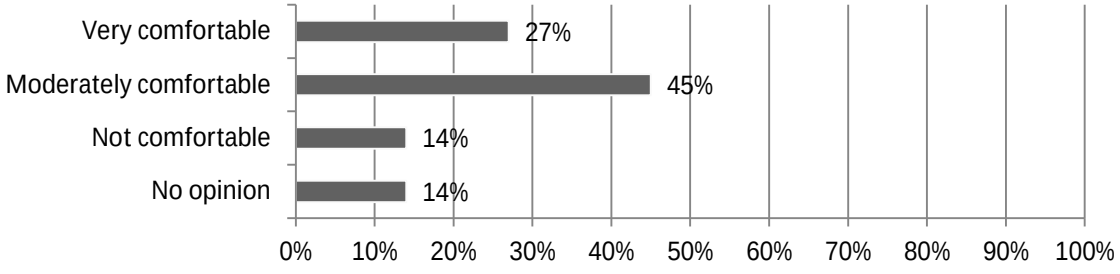

File-sharing sites such as Dropbox
67%
Online project collaboration software
46%
BIM
33%
Home-grown project website
29%
None
8%
Unsure
8%
0%
10%
20%
30%
40%
50%
60%
70%
80%
90%
100%

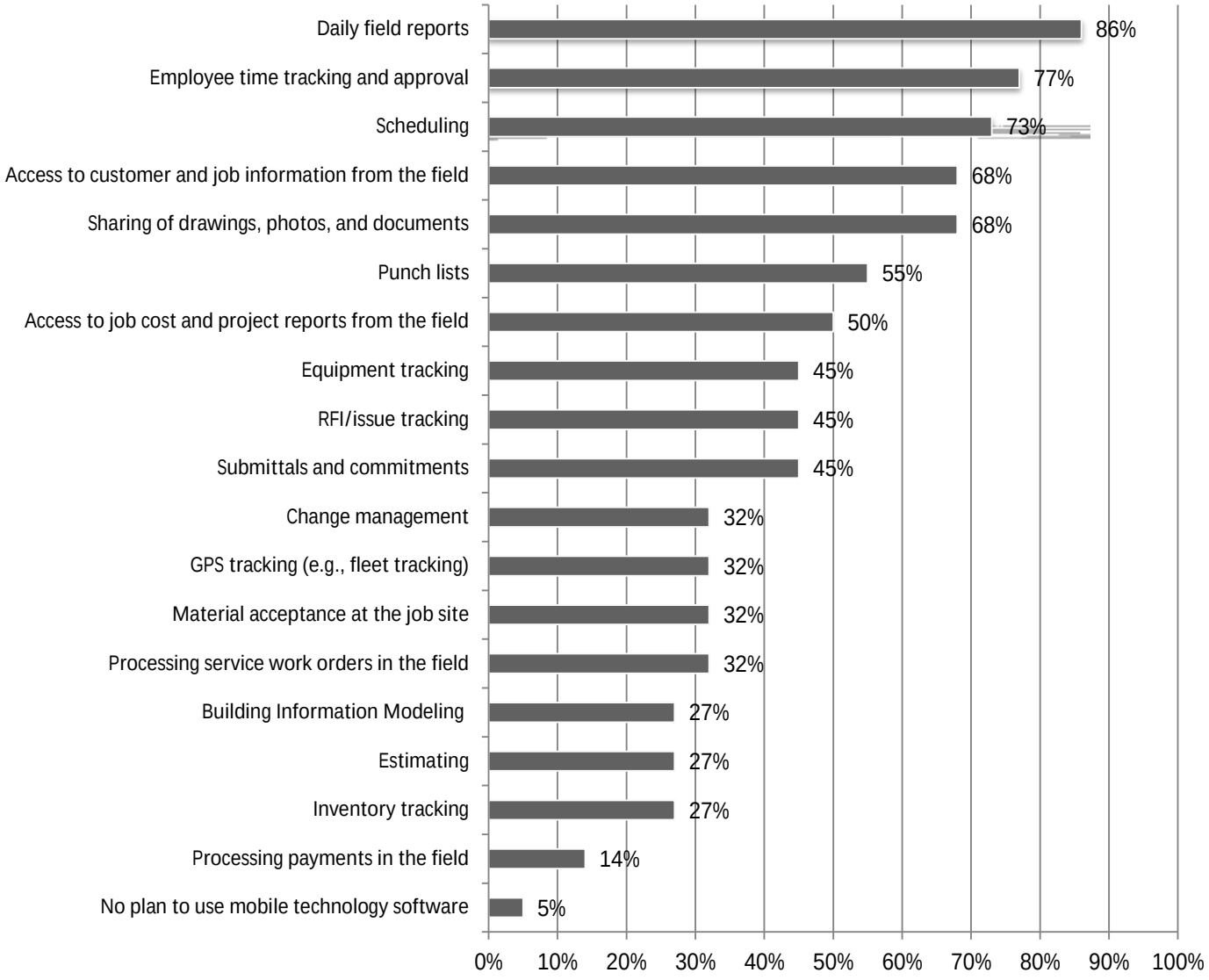

0%
5%
0%
5%



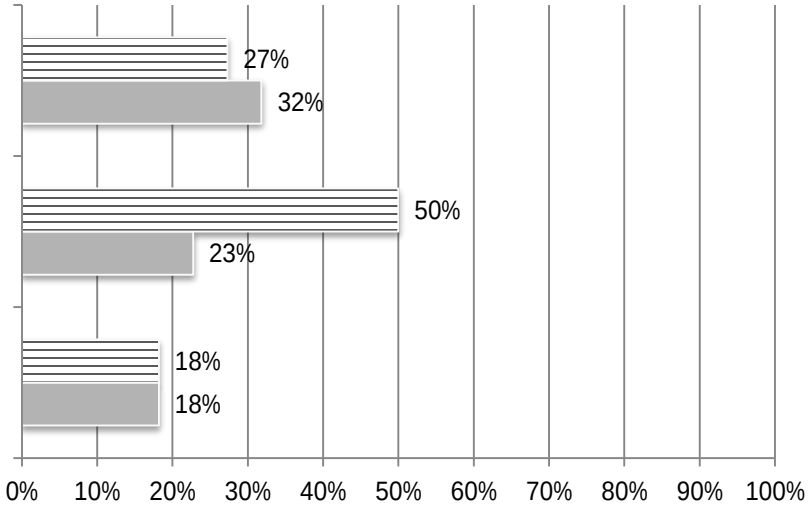


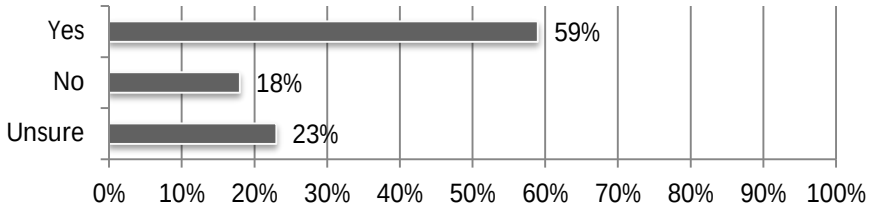
Accounting software	32%	64%	5%	0%
Building Information Modeling	22%	56%	0%	22%
Client relationship management software	37%	58%	0%	5%
Document management software	62%	38%	0%	0%
Estimating software	45%	55%	0%	0%
Fleet tracking/management software	22%	61%	0%	17%
Human resources software	6%	89%	0%	6%
Payroll software	27%	68%	0%	5%
Prequalification software	6%	88%	0%	6%
Project collaboration software	17%	78%	0%	6%
Project management software	40%	55%	5%	0%
Scheduling software	30%	70%	0%	0%
Service management software	6%	88%	0%	6%
Subcontractor bid management/ITB software	5%	95%	0%	0%

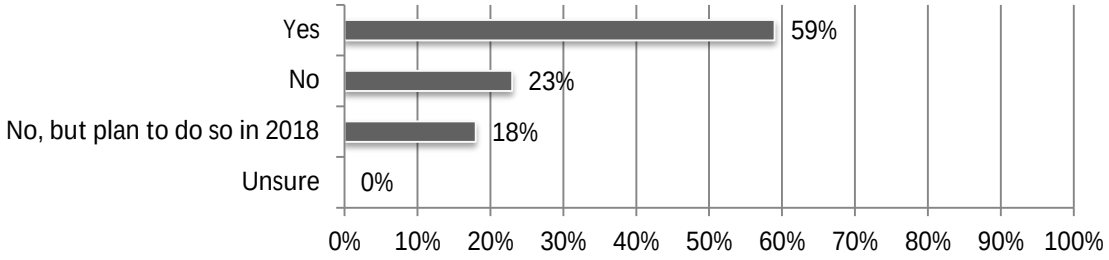
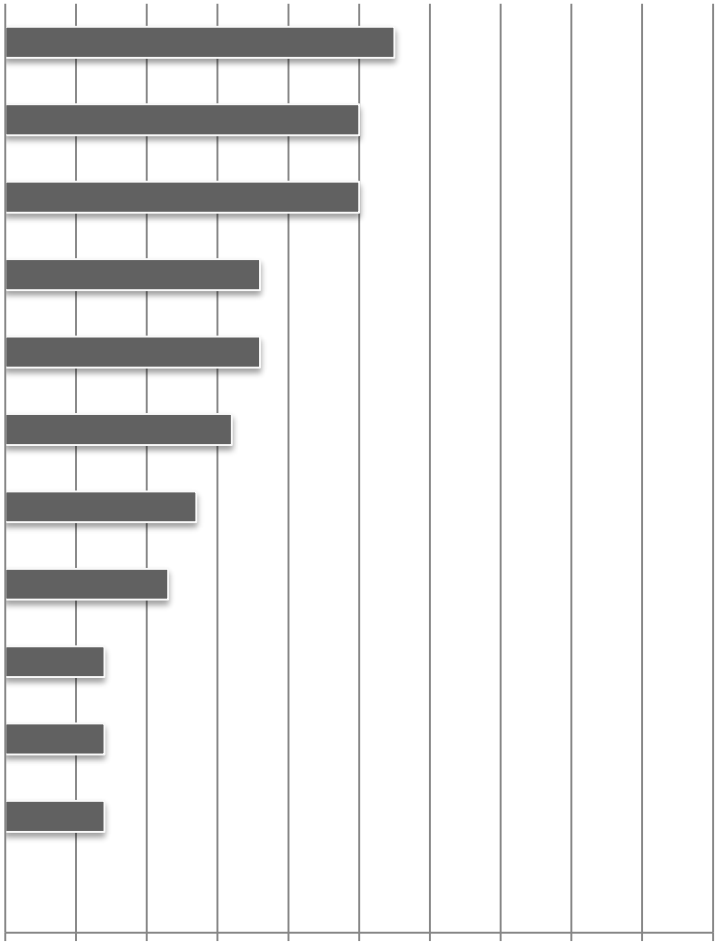




SaaS: we use software-as4(-)5h70%




Yes
No
Unsure
59%
18%
23%
0%
10%
20%
30%
40%
50%
60%
70%
80%
90%
100%


Yes
No
No, but plan to do so in 2018
Unsure
59%
23%
18%
0%
0%
10%
20%
30%
40%
50%
60%
70%
80%
90%
100%