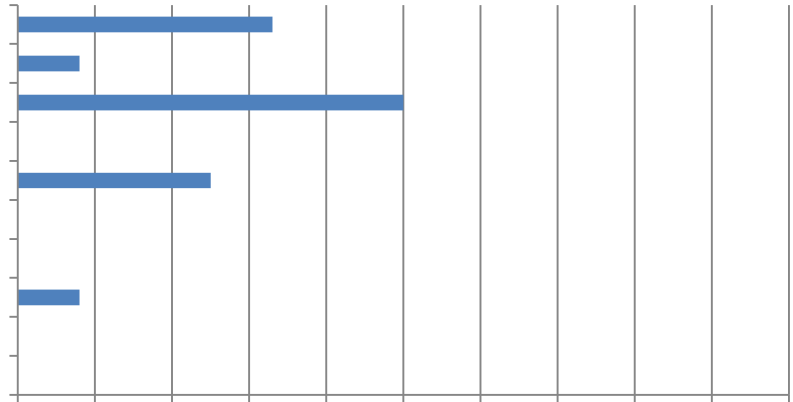


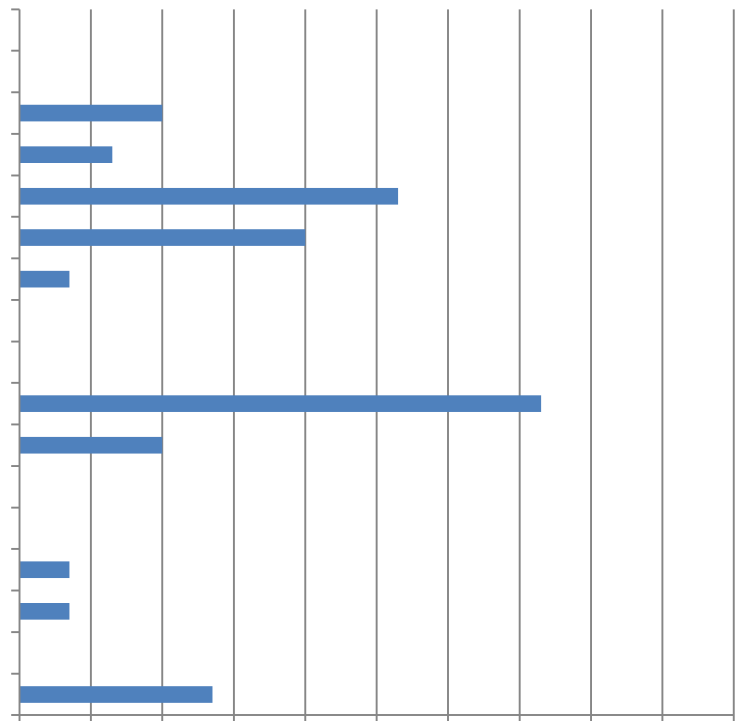
2013 Worker Shortage Survey Results

1. What changes have you made to the size of your professional staff during the past 12 months? Note: In this survey, we will use the term "professional staff" to refer to all types of employees other than craft workers. This includes

4. If you are having trouble filling key professional positions, please indicate all the position types you are having trouble filling.

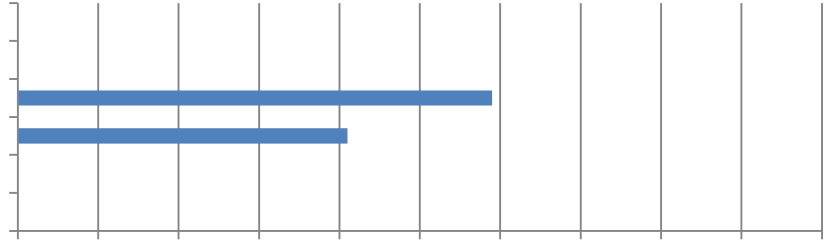


5. If you are having trouble filling key craft worker positions, please indicate all the position types you are having trouble filling.



6. What changes, if any, in the availability of construction professionals do you expect over the coming 12 months?

7. What changes, if any, in the availability of skilled craft workers do you expect over the coming 12 months?



8. How would you rate the following:

9. Do you believe the pool of available qualified construction professionals in your local area is sufficient to meet

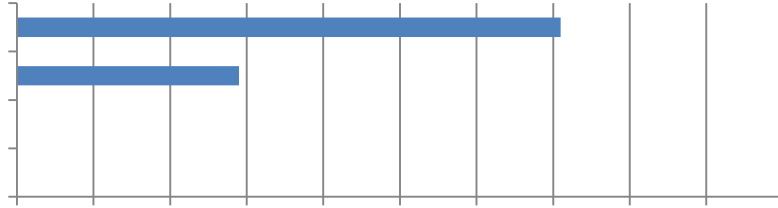
10. Do you believe the pool of available skilled construction craft workers in your local area is sufficient to meet significant increases in construction demand in the next 12 months?

A horizontal scale consisting of ten vertical tick marks, evenly spaced, used for rating the sufficiency of the construction craft worker pool.

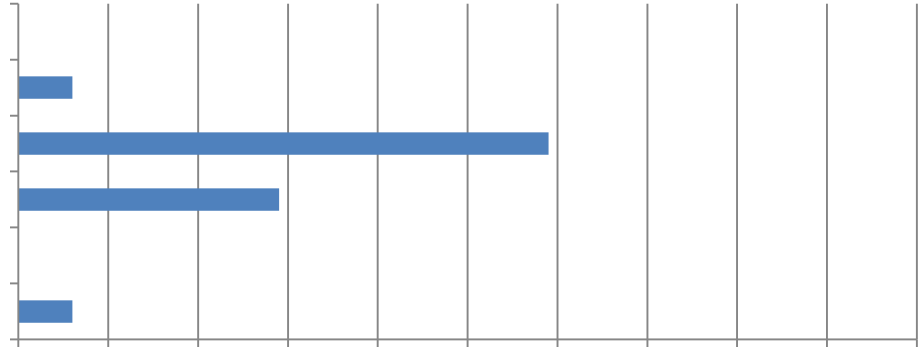
11. What steps, if any, is your firm taking to encourage or prepare future craft workers for careers in construction?

12. What steps, if any, is your firm taking to encourage or prepare future construction professionals?

16. Is your firm having to increase wages and/or benefits to retain construction craft workers?



17. My firm is best described as a:



18. My firm operates primarily in the following sector(s) of the construction industry:

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19. How many total employees does your organization employ at all of its locations?