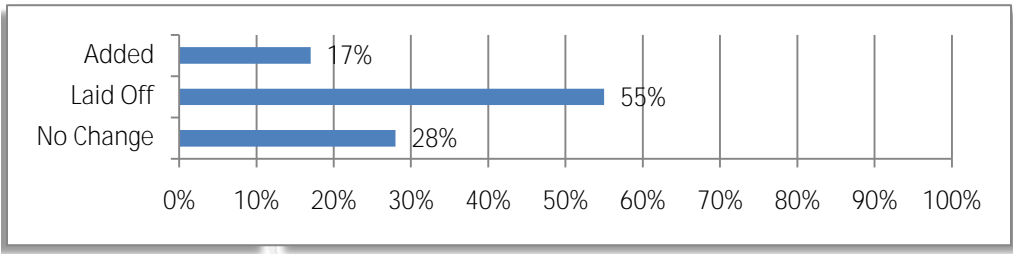


2011 Con

2. Did you add or lay off employees in 2010?



3. Estimate the number of employees added and percentage of workforce:

*Average of 10 employees added, 15%*

4. Estimate the number of employees laid off and percentage of workforce:

*Average of 29 employees laid off, 26%*

5. Do you plan to add or lay off workers in 2011?

6. Estimate the number of employees you plan to add and percentage of workforce:

*Average of 13 employees plan to add, 17%*

7. Estimate the number of employees you plan to lay off and percentage of workforce:

*Average of 12 employees plan to lay off, 14%*

8. Did you purchase construction equipment in 2010?

*Average dollar value of construction equipment purchased:*

9. Did you lease/rent construction equipment in 2010?

Average dollar value of construction equipment leased/rented:

10. Do you plan to buy construction equipment in 2011?

Average dollar value of construction equipment planned to buy in 2011:

11. Do you plan to lease/rent construction equipment in 2011?

Average dollar value of construction equipment plan to lease/rent

14. Did you purchase new construction equipment because of the stimulus?

Average dollar value of construction equipment purchased because of the stimulus:

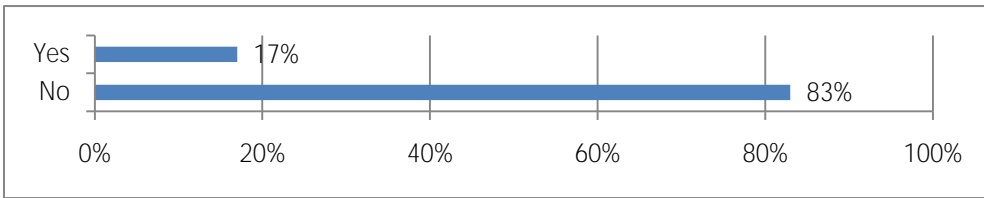
15. Do you expect to perform stimulus-funded work in 2011?

Average dollar value of stimulus-funded work you plan to perform in 2011/ percentage of your overall revenue:

16. Do you expect more or less stimulus funds to be available for bid in 2011?



22. Do you expect this to decrease in 2011?

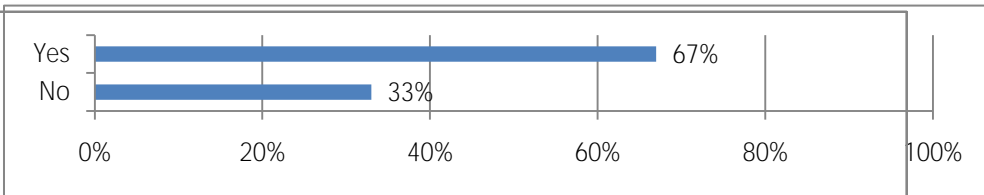


If so, by what percentage?

23. What percentage of your work in 2010 was Leadership in Energy and Environmental Design (LEED) registered?

16%

24. Do you expect this to increase in 2011?



If so, by what percentage?

25. Do you expect this to decrease in 2011?



If so, by what percentage?

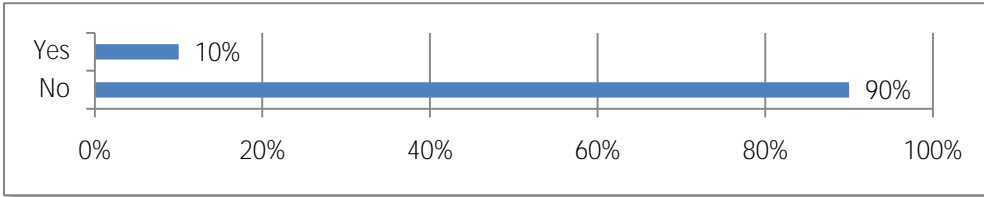
26. In 2010, how many Integrated Project Delivery (IPD) projects were you contracted to perform on?

1.3

27. Do you expect this to increase in 2011?

If so, by what percentage?

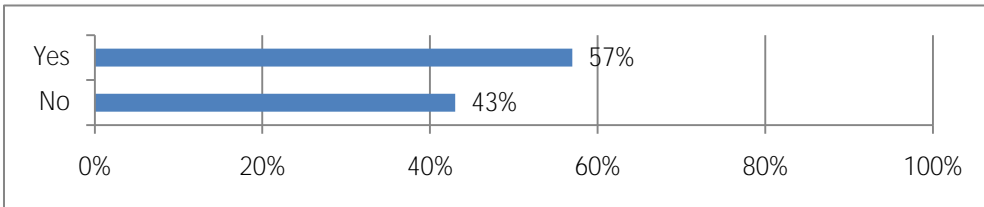
28. Do you expect this to decrease in 2011?



29. In 2010, how many Public Private Partnership (PPP) projects were you contracted to perform on?

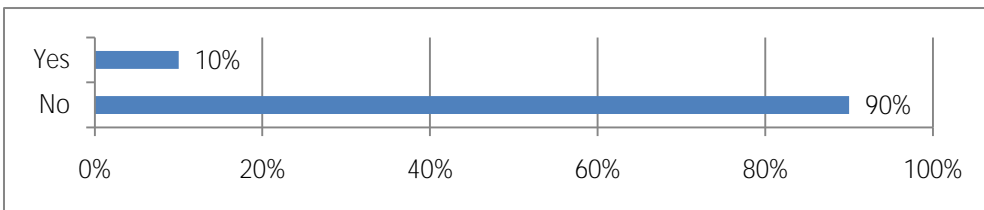
5.5

30. Do you expect this to increase in 2011?



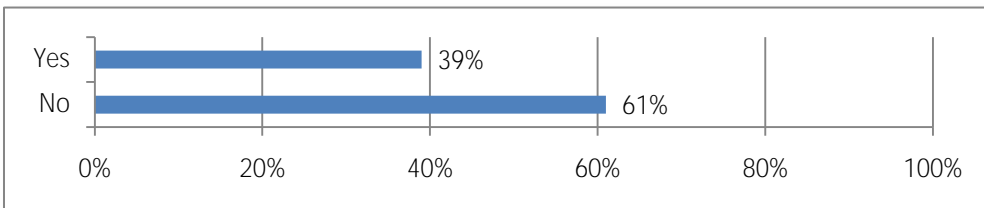
If so, by what percentage?

31. Do you expect this to decrease in 2011?



If so, by what percentage?

32. Have you implemented any lean Construction Concepts into your business?



If no, do you plan on implementing lean construction concepts into your business in 2011?